

MEET THE TEAM

Joel Pavelis

Joel's educational background in Management and Marketing at the bachelor's level, coupled with an Executive MBA, lays a strong foundation for his career in commercial real estate. His diverse professional journey brings a wealth of experience to his role as a specialized commercial real estate broker, particularly in the retail sector. Joel has established himself as a trusted advisor with a broad network of investors and developers across the nation. His expertise encompasses various aspects of commercial real estate transactions, including acquisitions, dispositions, and leasing.



Joel's proficiency in leveraging 1031 exchanges and other investment strategies showcases his commitment to maximizing client returns. As a member of the National Retail Committee at eXp and the Colorado Restaurant Association, Joel stays abreast of market conditions and challenges, enhancing his ability to provide informed guidance to clients navigating complex real estate landscapes.

Joel's professional journey reflects a diverse skill set acquired through hands-on experience. His tenure in the restaurant industry, including a managerial role at a Fortune 500 company, endows him with a comprehensive understanding of operational intricacies crucial to his clients' success.

Additionally, Joel's background in operations, contract, and procurement management for state government offers valuable insights into negotiating statewide leases across multiple locations, further enriching his skill set.

His six years of experience in residential real estate, marked by a focus on client satisfaction and adept navigation of transactions, underscores his commitment to excellence in client service.

Joel's personal investments in multi-family housing, rentals, and flipping demonstrate a deep understanding of market dynamics and foster valuable connections with industry stakeholders nationwide, including lenders, contractors, and fellow brokers. This holistic approach equips Joel with the knowledge and resources to effectively address the diverse needs of his clients and drive successful outcomes in the competitive realm of commercial real estate.

